

You're invited to an

# ESTATE PLANNING SEMINAR & LUNCH

## “Medicaid Planning & The Benefits of Choosing a Professional Trustee”

with

Greg Seppanen and Jacob Spear



**Gino's of Hancock**  
800 Quincy Street  
Hancock, MI  
*A light lunch will be served*

**FRIDAY**  
**September**  
**17**

**11:00am - 12:30pm**  
Please RSVP by calling  
**906.696.2371**  
by September 15th



**Jacob P. Spear**  
Attorney  
Sturgul & Long, S.C.

Jacob Spear, an attorney with Sturgul & Long, S.C., focuses his practice on elder law, which includes estate planning, nursing home planning, and Medicaid planning. As part of these general asset protection planning areas, Jacob also deals with succession planning for businesses and protecting real estate (including camps and farms) to minimize taxes, probate costs, and nursing home expenses. Jacob received his bachelor's degree in surveying-engineering from Michigan Technological University. He earned his Juris Doctor from Michigan State University College of Law in 2015.

Jacob began working with attorney Paul A. Sturgul in 2017. Prior to joining Mr. Sturgul, he worked as an associate attorney in an estate planning firm in Ishpeming, Michigan.

Jacob and his wife, Taylor, live in Republic, Michigan with their two sons, Hendrick and Griffin. An avid musician, Jacob also enjoys farming on his family's homestead and playing hockey with his sons.



**STURGUL & LONG, S.C.**  
Estate Planning and Elder Law Attorneys

**Greg J. Seppanen, CFP®, CTFA**  
SVP/Trust & Wealth Management Director  
Superior National Bank



Greg Seppanen, Senior Vice President/Trust & Wealth Management Director with Superior National Bank, has 17 years of experience in the financial services industry. He has held various positions including Financial Advisor, Trust Officer and Portfolio Manager. He holds several industry designations such as Certified Financial Planner™, Certified Trust and Fiduciary Advisor and Accredited Investment Fiduciary. Greg also maintains the Series 7 and Series 66 securities industry licenses and the Michigan Life & Health insurance license. He earned a bachelor's degree in financial planning from Franklin University.

Greg is a member of the Trust Executive Committee and Trust Retirement Committee of the Michigan Bankers Association. He also serves the community as a board member of the Adams Township School District Foundation and coaches youth baseball and hockey.

In his free time, Greg enjoys taking advantage of all the outdoor activities that northern Michigan has to offer with his wife, Jennifer, and their children.



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